



## Circle Of Friends Referral Program

As proud owners at *Mystic Dunes Resort & Golf Club*, you've already discovered the relaxing, tranquil environment of spacious, well-appointed villas and a wide variety of resort amenities and activities delivered with personalized, friendly service.

Now, you have the opportunity to share the benefits of vacation ownership with your friends and family members – and be rewarded for it.

The Circle of Friends Referral Program is the fastest, easiest and most convenient way to tell your friends and family about all of the great benefits of vacation ownership.

Here's how the program works:

- Provide us with the contact information of friends and family members who you think might enjoy a discounted vacation.
- On your behalf, we will contact your referrals and offer them the opportunity to experience your resort.
- During their vacation, they will attend a 90-minute sales presentation of your resort.

If they purchase a vacation interval, you will be rewarded for the purchase!

## Start Earning Rewards Now!

Participation in the Circle of Friends Referral Program is easy and rewarding. Share the benefits of vacation ownership with your friends and family, and you can earn prizes, merchandise, gift cards, and up to \$500! *Mystic Dunes Resort & Golf Club* has already given away over \$600,000 in Owner Rewards!

To start earning your rewards, choose from the following convenient options:

- During your next visit to *Mystic Dunes Resort & Golf Club*, stop by the Referral Center, located inside the Sales Center.
- Call our Owner Referral Department at (877) 224-5600.
- Fax your referrals to 407-226-9558.
- Click [here](#) to submit your referrals online.

## Rewards

For each referral that purchases a vacation interval and has qualified for ownership, you will receive:

- A letter of congratulations
- A certificate which can be redeemed for:
  - \$250 (when your friends or family purchase every other year or a one bedroom unit)
  - \$500 (when they purchase a two or three bedroom *Mystic Dunes Resort & Golf Club* every year vacation interval)

Your reward certificate can also be applied toward your annual maintenance and tax bill, your mortgage payment, or as a gift certificate which can be redeemed in our Gift Center at the resort. You can apply your gift certificate toward area attraction tickets, dinner theaters, or other area merchandise!



## Owner Referral Rewards!

Start earning your rewards today with these great promotions!

\$250 GiftCard to your choice of one of the following retailers:

- Bath & Body Works
- Cheesecake Factory
- The Home Depot®

To qualify for a \$250 gift card, simply tell your friends and family members about your luxurious resort, *Mystic Dunes Resort & Golf Club*. When seven (7) families purchase a discounted vacation package through our Owner Referral department to exciting Orlando, Florida, you'll receive a \$250 gift card!

Coming to the resort? Attend our Owner's Party! Enjoy complimentary food and festivities, meet with one of our Referral Specialists to learn more about our weekly promotions, and submit referrals to receive a FREE pizza from Pizza Hut® - or other exciting prizes! Can't make the Party? Our Referral Specialists can arrange a time that's convenient for you! For more information, please stop by our Referral Center (located in the Sales Center) or call extension 50084.

Visit our "Refer Your Friends" page or call one of our Owner Referral Representatives at 1-877-224-5600 and you could be on your way to earning a \$5 Target GiftCard! Simply provide us with the complete information of ten of your friends or family members who you think would be interested in a discount vacation to your resort, and you'll receive a \$5 Target GiftCard!

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## Owner Referral Rewards!

### Owner's Eligibility/Participation

1. Participation in this program is limited to vacation interval owners at a Tempus Resorts International resort only.
2. Participation in the program is voluntary.
3. For residents of Florida and Puerto Rico, a maximum of twenty (20) referrals can be provided in any given year.
4. Owners are responsible for complying with licensure requirements, if any, in the jurisdiction in which referrals are made.
5. Package prices are promotional offers and subject to change at developer's discretion.
6. Due to the various real estate regulations throughout the United States, if your friends reside in a state where Tempus Resorts International property is not registered, we may not be able to offer them an Owner Referral package.
7. Referrals will be required to attend a 90-minute sales presentation as part of the discounted vacation offer. All referrals must meet the eligibility requirements of our offer to accept the invitation to attend a sales presentation. Presentation begins after a complimentary meal.
8. Your referrals must be pre-registered through the Circle of Friends Owner Referral Program prior to attending the sales presentation in order for you to be eligible to receive rewards.



9. Resale purchases made by you or your referrals are not eligible for participation in this program.
10. This program may be terminated or modified at any time without prior notice.
11. Tempus Resorts International has the right of change, limit, modify or cancel program rules, regulation and reward levels at any time.
12. Vacation Sampler participants are not eligible for participation in the Owner Referral Program or Owner Rewards Program.
13. This program is void where prohibited by law and where state registrations and/or licensing requirements have not been met or satisfied. The laws of the State of Florida shall govern this program.
14. Additional restrictions may apply in your state of residency.
15. Owners will be eligible for reward(s) if referral participated in Owner Referral Program. Friends of owners who toured a Tempus Resorts International resort under any other program do not qualify as a referral under the Owner Referral Program.
16. The Owner will only qualify for rewards on referrals they submit directly to the Owner Referral Program. Any leads submitted to us by their referrals do not qualify under this program.

#### **Owner Rewards**

1. In order to receive rewards, your account must be in good standing, i.e. mortgage payment and maintenance and taxes must be current.
2. Should your referral purchase, upon receipt of their first mortgage payment, you will be issued a letter with a choice for applying your reward. This letter must be signed and returned in order for your reward to be processed. Once rewards earned as a result of that referrals' purchase.
3. In the even of multiple owners on a contract or a referral being submitted by two different Tempus Resorts International owners, the owner who submitted the referral first will have precedence and will receive any rewards earned as a result of that referrals' purchase.
4. Acceptance of rewards may constitute permission to use the owner's name, biographical information and/or likeness for the purpose of advertising and promotion without further compensation.
5. Owner Referral Rewards may be subject to tax liability and/or other ancillary charges, which will be your responsibility.
6. Rewards will only be awarded on the number of vacation interval weeks purchased by your referral during the first presentation. If your referral decides to purchase at a later date or decides to purchase additional weeks, these do not qualify under the Owner Referral Program.
7. The purchase of a Vacation Sampler Program by a referral does not qualify under the Owner Referral Program. A subsequent purchase of a vacation is also excluded from the Owner Referral Rewards Program.

#### **Terms of Participation**

1. Referral must be married and be between the ages of 25 and 68.
2. Referral family must have a combined annual income of \$30,000 per year.
3. If married, both husband and wife must attend the 90-minute sales presentation together. They must be present a valid driver's license, passport or state approved identification and major credit card for identification at check-in.
4. Referral must otherwise meet the eligibility requirements set forth from time to time by Tempus Resorts International.
5. Referral cannot have toured the resort in the last (12) months, under any program/promotion.
6. No more than (2) two referrals from the same owner on the property at the same time.



### **Mystic Dunes Resort & Golf Club Credit Coupons**

1. Coupons are redeemable only at *Mystic Dunes Resort & Golf Club* Owner Referral Center at the resort.
2. Coupons cannot be redeemed for cash.
3. Tempus Resorts International and the Owner Referral Department are not responsible for loss, theft, or forgotten coupons.
4. Coupons are non-transferable
5. Coupons are valid from (18) months after date of issue.

### **Marketing and Advertising**

1. The laws of the State of Florida govern this program.
2. Owners are not authorized to present, sell, offer to sell, or negotiate the sale of real estate. Owners are prohibited from conducting or participating in any independent advertising or promotions to produce referral guest, including internet advertising or promotions and group solicitation efforts.
3. Authorized personnel of Tempus Resorts International must provide all marketing materials used in this program.

### **\$250 Gift Card Promotion**

1. Tempus International, Ltd., ("Tempus") will reward a \$250 gift card to any owner whose referrals generate a total of five (5) package sales from 3/15/08 through 12/31/08.
2. While Bath & Body Works, Cheesecake Factory and The Home Depot® are our current preferred gift card vendors, Tempus reserves the right to change or substitute vendors or offer as necessary.
3. Package prices are promotional offers and subject to change at developer's discretion.

## **Frequently Asked Questions**

### **How do I submit a referral?**

Submitting your referrals is easy and convenient. You may choose from the following options:

- During your next visit to *Mystic Dunes Resort & Golf Club*, stop by the Referral Center (located inside the Sales Center)
- Call our Owner Referral Department at (877) 224-5600
- Fax your referrals to 407-226-9558
- Click here to submit your referrals online

### **How do you contact my friends?**

One of our professional Vacation Consultants will contact your friends by phone and offer them an Orlando vacation package at a greatly reduced rate. Then, thanks to your exclusive ownership with us, while on property they will receive the same ownership privileges you receive.

### **How do I know if my friend buys?**

When one of your referrals purchases a vacation interval and has met all requirements, we will send you a special letter of congratulations along with a certificate to redeem your reward. You simply complete the certificate outlining your reward choice and return it to us.



**How can I use my reward?**

You have several reward choices. Based on your state's laws, you can request a cash payment; apply your reward toward your annual maintenance and tax bill; apply your reward toward your monthly mortgage payment; or receive a gift certificate that is redeemable in the Gift Center at the resort. Your Owner Reward Gift Certificate can be applied towards area attraction tickets, dinner shows, luggage or other merchandise options.

**Can I still earn my rewards even if my referral doesn't purchase a vacation interval?**

Yes! Even if your friends and family members do not purchase a vacation interval, you are still eligible to participate in special promotions and earn rewards – just submitting referrals!